



<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 1 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

**SCOPE:**

All SSC and Facility areas responsible for requesting and evaluating Financial Assistance Applications ("FAA") for the purposes of processing a charity write-off for certain patients receiving services at HCA-affiliated, non-partnership, acute-care hospitals ("Hospitals").

**PURPOSE:**

To define the policy for providing partial or full financial relief to patients who (i) have received emergency services, (ii) meet certain income requirements, (iii) do not qualify for state or federal assistance for the date of service, (iv) are uninsured or underinsured, and (v) are unable to make partial or full payment on outstanding balances. In addition, with respect to the FAA and income validation, to establish protocols and supporting documentation requirements.

**POLICY:**

The following types of patients may qualify for a charity write-off based on the patient's total household income, supporting income verification documentation or processes, as required, and the amount of the patient liability:

- 1) To be eligible for a charity write-off review, a patient must have incurred emergent, non-elective services.
- 2) To be eligible for a charity write-off, a patient must be (a) uninsured or underinsured and (b) have an out-of-pocket patient responsibility of \$1,500 or more for an individual account. Upon request by a patient and, if there are extenuating circumstances, accounts with out-of-pocket responsibility balances of less than \$1,500 may be reviewed and a charity write-off applied if Federal Poverty Guidelines/Level ("FPL") thresholds are met as set forth in Section 9, below.
- 3) For purposes of this policy, an uninsured patient is one (i) with no third party payer coverage for emergent health care services, (ii) who provides documentation that the patient is unable to pay for some or all of the provided non-elective hospital services and (iii) who satisfies the financial eligibility criteria set forth herein.
- 4) For purposes of this policy, an underinsured patient is one with some form of third party payer coverage for health care services, but such coverage is insufficient to pay the current bill such that the patient retains a patient liability that they are unable to pay.

<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 2 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

- 5) A validation will be completed, as required in this Policy, to ensure that if any portion of the patient's medical services can be paid by any federal or state governmental health care program (e.g., Medicare, Medicaid, Tricare, Medicare secondary payer), private insurance company, or other private, non-governmental third-party payer, that the payment has been received and posted to the account. No charity write-off can be applied to any account with any outstanding payer liability.
- 6) Supporting Income Verification Documentation & Review:
- A. Medicare Accounts
- i. All Medicare patients (i.e., inpatients and/or outpatients) must submit supporting income verification documentation. Electronic validation of patient income, e.g., Experian, alone is not sufficient. Medicare requires independent income and resource verification for a charity care determination with respect to Medicare beneficiaries (PRM-I § 312).
  - ii. In addition to the FAA, the preferred income documentation will be the most current year's Federal Tax Return. Any patient/responsible party unable to provide his/her most recent Federal Tax Return may provide two pieces of supporting documentation from the following list to meet this income verification requirement:
    - State Income Tax Return for the most current year
    - Supporting W-2
    - Supporting 1099's
    - Copies of all bank statements for last 3 months
    - Most recent bank and broker statements listed in the Federal Tax Return
    - Current credit report
    - Qualified Medicare Benefits ("QMB") for inpatients only
  - iii. Dual-Eligible Beneficiaries: A Medicare beneficiary who also qualifies for Medicaid (dual-eligible beneficiary) may be deemed indigent as long as the "Must Bill" requirements are met. That these requirements are met must be supported by a State Medicaid remittance advice. When claiming an amount as Medicare Bad Debt for a dual-eligible beneficiary, Medicaid must be billed. In addition, the remittance advice showing non-payment must be maintained as supporting documentation for the Medicare Bad Debt adjustment. Charity write-offs for Medicaid Exhausted beneficiaries may be less than \$1,500.

<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 3 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

B. Non-Medicare Accounts

- i. Generally, for all non-Medicare Accounts, the following will be acceptable supporting documentation: (i) the documentation listed in A. above, (ii) or any one of the following:
- Most Recent Employer Pay Stubs
  - Written documentation from income sources
  - Proof of Medicaid Eligibility
    - Electronic validation of patient income and family size, such as Experian
- ii. Supporting income verification documentation through an electronic validation of patient information/income, such as Experian, shall be obtained where no other income verification is obtained.
- iii. To the extent required by state law, a complete FAA shall be obtained for any dollars reported as charity to the state.
- iv. Review of assets may take place during the application process where required by state law or regulation.

C. Patients/Responsible Party Deemed Eligible.

The patient/responsible party may be deemed to meet the charity guidelines if:

- the patient/responsible party is determined to be eligible by a local clinic under poverty and income guidelines similar to the ones in this policy; or
- the patient/responsible party presents with Medicaid, and Medicaid does not pay.

D. Charity Processing Based on Extenuating Circumstances, i.e., Potential Charity Write-off Absent Full Documentation.

There may be extenuating circumstances where resource testing cannot be completed because the patient/responsible party does not/cannot (i) complete the FAA, or (ii) provide supporting documentation listed in A or B, above. In those circumstances, a

<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 4 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

manager may waive the required documentation and extend a charity care write-off, consistent with this Policy. The following may be considered by the manager to be extenuating circumstances:

i. *Patients identified as an undocumented residents or homeless through:*

- Medicaid Eligibility screening
- Registration process
- Discharge to a shelter
- Clinical or Case Management documentation
- Absence of a credit report

ii. *Patients that expire* - if it is determined through family contact and/or courthouse records that an estate does not exist, it may be considered for a charity write-off (even if the patient had a spouse) upon documentation and with the manager's review and approval of a policy exception.

iii. *Medically Indigent* – In addition to the above, if a patient/responsible party meets the medically indigent status based upon state guidelines or requirements, a charity write-off may be applied after the manager completes a resource testing process for the patient/responsible party.

7) Pending Medicaid Effect on Charity Write-off:

The Pending Medicaid and Pending Charity processes should not be concurrent processes. Determination of Pending Medicaid should be resolved prior to evaluating for potential Pending Charity.

8) Health Insurance Marketplace for Qualified Health Plans:

Pending qualification in the Health Insurance Marketplace may take place concurrently with the Pending Charity process. The QHP enrollment is not retroactive. Rather, the coverage becomes effective for future dates of service. Therefore, it is necessary to continue with the Pending Charity process for visits occurring prior to QHP effective dates.

9) Charity Processing based on Federal Poverty Guidelines:

A. Patients with individual or household incomes of between 0-200% of Federal Poverty Guidelines:

<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 5 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

Patients with more than a \$1,500 patient liability that fall within 0-200% of the FPL will have the entire patient balance processed as charity write-off. Upon request by a patient and, if there are extenuating circumstances, accounts with out-of-pocket responsibility balances of less than \$1,500 may be reviewed and a charity write-off applied.

**B. Patients with individual or household incomes of between 201- 400% of Federal Poverty Guidelines:**

Patients with incomes between 201% and 400% of FPL will have their balances capped at a percentage of their income according to the table below. This percentage will be determined using the patient's FPL.

- 201% - 300% - balances capped at 3% of annual household income
- 301% - 400% - balances capped at 4% of annual household income

Upon request by a patient and, if there are extenuating circumstances, accounts with out-of-pocket responsibility balances of less than \$1,500 may be reviewed and a charity write-off applied.

**C. Patients Who Are Uninsured:**

Notwithstanding 9)A. and B. above, patients who are uninsured and who provide the supporting income verification documentation and otherwise meet the requirements of this Policy, will have their patient balance capped at the lesser of the amount calculated under 9)A. or 9)B. above, or the amount calculated pursuant to the uninsured discount model.

Balances from multiple accounts for the same patient may be considered together to determine out-of-pocket responsibility minimums and for calculating the cap.

The write-off will be applied to the entire outstanding patient balance.

**10) Refunds on Charity Accounts:**

The general expectation is that all patients pay for services rendered if they are not fully covered by a third party. Therefore, any amount paid by the patient (even if the patient subsequently meets the charity write-off guidelines for their balance due), will be retained. Only amounts paid by the patient that exceed the amount that patient would have paid had they received the uninsured discount, or that exceed their out of pocket responsibility per their insurance, will be refunded. For those patients that do meet the charity write-off criteria and



<b>DEPARTMENT:</b> Vendor Collections Management	<b>POLICY DESCRIPTION:</b> Charity Financial Assistance Policy for Uninsured and Underinsured Patients
<b>PAGE:</b> 6 of 6	<b>REPLACES POLICY DATED:</b>
<b>APPROVED:</b>	<b>RETIRED:</b>
<b>EFFECTIVE DATE:</b> 11/01/ 2017	<b>REFERENCE NUMBER:</b> PARA.PP.VCM.016

have made a partial payment, the charity write-off will be posted on the remaining patient balance.

11) Patient Dispute Process:

In the event a patient wishes to file a dispute and appeal their eligibility for a Charity write-off under this policy, the patient may seek review from the Vendor Collections Management Director, Hospital Chief Financial Officer or an SSC Executive as defined in the Charity Review Appeal Process policy (PARA.PP.VCM.020).

12) Compliance with State regulations:

Each SSC should evaluate whether this Policy complies with the applicable state law and regulations regarding charity care, e.g., California, Florida. If this Policy does not comply with state law and regulations, each SSC must clearly document exceptions to this policy in either a State specific policy or an addendum to this Policy.

13) Liens:

Under no circumstances will liens be considered on properties less than \$300,000 in value.

**REFERENCE:**

- **PARA.FT.VCM.606 Federal Charity Guidelines**
- **PARA.FT.VCM.638 Financial Assistance Application**
- **PARA.MF.VCM.804 Collection Charity Letters**
- **PARA.PARS.PP.009 Medicare Bad Debt and Recovery Logs Policy**
- **PARA.PP.VCM.019 Utilizing the Artiva Charity Process**